

## Press release perform IT GmbH

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### 1,3 million devices: perform IT still on the wave of success with mySalesDrive.com

Nuremberg – perform IT, based in Germany, has crossed the 1,3 million border regarding assessing devices with its web-based software solution mySalesDrive.com. Thanks to this sector specific sales tool for the quick creation of profound analysis and professional offers for managed print services (MPS), the German IT-experts have been able to expand their market leadership. CEO Armin Alt is determined to continue the company's course of growth and has plenty of innovation ready for the market.

For more than 15 years **perform IT** has embodied quality and innovation when it comes to document processes. With its sales solution **Vendor**, the company has managed to develop an industry standard. **mySalesDrive.com** – introduced 2013 – represents the third generation of the famous sales tool. “Our software solutions are used all over the world and support sales representatives handling their daily business. We are talking about small orders with just a hand full of devices as well as consulting projects of wide scope”, CEO and founder **Armin Alt** adds.

#### **Armin Alt: “Answer customer questions before they arise”**

Next to easy operability, the voluminous database is the most outstanding feature of **mySalesDrive.com**. Users have access to more than 74.000 datasets including printers, copying machines and scanners that offer plenty of specific details. “This amount of up-to-date information allows a quick preparation of a personalized offer. **mySalesDrive.com** will answer questions before they arise”, Alt proudly emphasizes. Thanks to an integrated reporting module, offers can be created with minimal effort. The results can be evaluated and presented in Excel, Word or PowerPoint.

## Next up: 2 million devices

To meet the increasing requirements of processing time, amount of data, and international rules of data security appropriately, **perform IT** has recently re-edited **mySalesDrive**'s underlying server structure. By using new servers in Europe, the United States and Australia, a high level of privacy is guaranteed and customers can rely on worldwide availability of the application. **Armin Alt** feels confident, that **perform IT** is geared up for the future: "Having assessed 1,3 million devices with our tools is a great achievement for us. Our main goal is to stay focused on our customers growing their businesses. New features will help us to reach the 2 million boarder as soon as possible."

Find out more about our highly acclaimed managed print services tool **mySalesDrive.com** on [www.performit.net](http://www.performit.net) and [www.mysalesdrive.com](http://www.mysalesdrive.com), including our latest **mySalesDrive.com** video: <http://mysalesdrive.com/manual/videos/promo/>.

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